

# 7 QUESTIONS YOU NEED TO CLOSE THE DEAL

1. Would you like to leave behind any of these belongings/stuff?
2. In a perfect world, what day would work best for you to close?
3. Cash or terms?
4. How much do you think it would cost to rehab this place?
5. If you don't sell it to me, what color kitchen would you put in here?
6. Have you ever heard of the Cost vs. Value Guide?
7. What happens if you don't sell it to me?



*Mom's House Tips*

